

The
State
Government
&
Utilities
Want
Your
Business

Meet with
Local, State
Agencies
& Utilities ...
AT&T
SCE
Comcast
Verizon
& more...

Learn
How
to
Get
Contracts
&
Sell
Goods
&
Services



2012 California Public Utilities Commission/AT&T present ... SMALL BUSINESS EXPO

Thursday April 12, 2012

7:00 a.m. - 1:00 p.m.

CPUC/AT&T

Small Business Expo and Matchmaking Fair

CPUC Irvine Small Business Expo

Irvine Marriott



18000 Von Karman Avenue, Irvine, CA 92612

Contact 800-253-0500 or smallbiz@cpuc.ca.gov

**Meet individually with people that are
trying to find small businesses like you!**

- Free event features presentations by government agencies and utilities and matchmaking opportunities with Procurement Specialists (one-on-one scheduled meetings).
- Complimentary continental breakfast and on-site registration will be available from 7:00 a.m. to 8:00 a.m.
- Opening Comments, Commissioner Catherine Sandoval, California Public Utilities Commission from 8 a.m. to 8:15 a.m.
- Panel presentation on "Connecting Small Businesses with State and Utility Contracts" from 8:15 a.m. to 9 a.m.
- Business Matchmaking (10 minute appointments with buyers, project managers and prime contractors) and Vendor Fair/Expo area from 9:00 a.m. to 1 p.m.
- For those participating in the matchmaking fair, we encourage you to register in advance by e-mailing: smallbiz@cpuc.ca.gov. Please include company name, contact information and type of business.

Workshops on:

- Access to Capital: How Small Business Can Access Financing! (9:30 - 10:30 a.m.)
- Small Business Suppliers Go Green (10:30 a.m. - 11:30 p.m.)
- Doing Business In The Cloud - Using Cloud Applications To Grow Your Business (11:30 a.m. - Noon)
- Social Media Marketing: How To Use Emerging Web Tools To Grow Your Business (Noon - 1:00 p.m.)



To register email smallbiz@cpuc.ca.gov or contact 800-253-0500